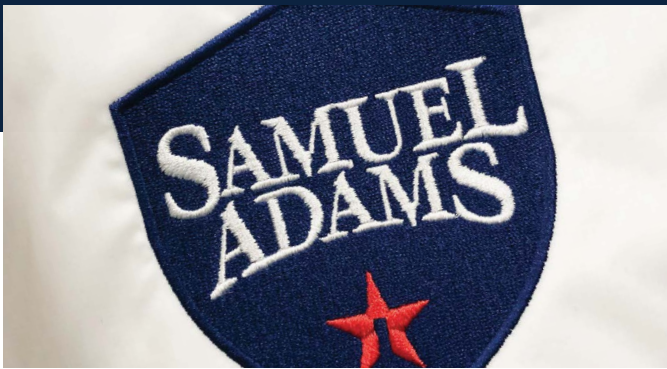


YOUR ONE-STOP DECORATION SOLUTION

- The styles you love with the service you deserve
- One point of contact, one invoice, and one shipment
- Low minimums and free virtuals

THE CHARLES RIVER APPAREL ADVANTAGE



EMBROIDERY

Choose from hundreds of rich color threads for a versatile, classic, and high-end appearance.

12 piece minimum



HEAT TRANSFER DIRECT-TO-FILM

Now you can have incredibly detailed logos in vivid colors with clean lines, without needing a contour cut.

24 piece minimum



HEAT TRANSFER PATCH

Elevate your products with detailed patches. Choose from a range of materials, such as leather, PVC, and woven.

12 piece minimum



SCREEN PRINTING

Impress with state-of-the-art inks and methods. Even print on select rainwear fabrics.

12 piece minimum

END COLUMN PRICING LEVELS

THE MORE YOU BUY, THE GREATER THE BENEFITS!

Pricing levels are based on annual cumulative units purchased over a calendar year

COLUMN PRICING BENEFITS	 BRONZE (1-199 UNITS)	 SILVER (200-499 UNITS)	 GOLD (500+ UNITS)
Free Shipping Benefits	Orders equal to or greater than \$250	Orders equal to or greater than \$250	Orders equal to or greater than \$250
Handling Fee	\$4.95	\$4.95	\$4.95
Samples	50% off on up to 40 pieces	50% off on up to 40 pieces	50% off on up to 40 pieces
WE'VE SIMPLIFIED OUR UPCHARGES: 2XL \$1 3XL \$2 4XL \$3 5XL \$4 6XL \$5			
Self-Promo	30% off decoration and apparel	40% off decoration and apparel	50% off decoration and apparel
Spec Samples (embroidery up to 10K stitches)	\$60 without, \$85 with digitizing	\$50 without, \$75 with digitizing	\$40 without, \$60 with digitizing
Spec Samples (screen print up to 2 colors)	\$60	\$50	\$40
Spec Samples (heat transfer: Direct-to-Film up to 6 sq. in)	\$60	\$50	\$40
SPEC SAMPLE POLICY: SPEC FEES CREDITED BACK WITH AN ORDER OF 36 PIECES OR MORE AS A RESULT OF THE SPEC SAMPLE			

UPDATED SHIPPING RATES FOR SAMPLE ORDERS

Units	Flat Rate Shipping
1-5	\$5.00
6-11	\$10.00
12+	Standard Shipping

For more information, contact your sales rep or customer service at 1-800-225-0550 and follow the prompt or email custserv@charlesriverapparel.com

EMBROIDERY UNITS				
STITCH COUNT	QTY 12 - 96	QTY 97-299	QTY 300-599	QTY 600+
7000	\$3.70	\$3.30	\$3.00	CALL FOR QUOTE
8000	\$4.00	\$3.60	\$3.30	
9000	\$4.30	\$3.90	\$3.60	
10000	\$4.60	\$4.20	\$3.90	
11000	\$4.90	\$4.50	\$4.20	
12000	\$5.20	\$4.80	\$4.50	
13000	\$5.50	\$5.10	\$4.80	
14000	\$5.80	\$5.40	\$5.10	
15000	\$6.10	\$5.70	\$5.40	
Additional 1,000 Stitches	\$0.30	\$0.30	\$0.30	

Orders of less than 12 pieces are subject to a \$50 less than minimum fee per location, plus \$8.95 each (up to 7,000 stitches)

DIGITIZING SERVICES: Orders less than 36 pieces:

- Up to 30,000 stitches is \$8.00 per thousand stitches
- Over 30,000 stitches, please call for quote
- Free digitizing on orders of 36 pieces or more
- No tape charges on reorders
- A \$15 fee will be added for each thread color change request

*Laydown/Knockdown stitches may be needed for specific garments.

This allows for a crisper look to the logo. This will alter and increase the overall stitch count.

Embroidery Personalization Pricing - No Digitizing/Tape Charge

Quantities are per logo - name/title/individual	All Quantities
Personalization: One word or number only (such as first name)	\$4.75 each
Personalization: One additional word	\$1.00 each

SCREEN PRINT PRICES						
QTY per location, per color	Screen Charges	QTY 12-35	QTY 36-96	QTY 97-299	QTY 300-599	QTY 600+
1 COLOR	\$25.00	\$2.90	\$2.60	\$2.45	\$1.85	CALL FOR QUOTE
2 COLOR	\$50.00	\$4.40	\$3.90	\$3.65	\$2.95	
3 COLOR	\$75.00	\$5.90	\$5.20	\$4.85	\$4.05	

- Orders of less than 12 pieces are subject to a \$50 less-than-minimum fee, plus screen charges of \$25 - new or reorder. \$8.95 for each imprint - one color only
- Underlay \$0.30 per location. When printing light colors on dark garments an underlay is needed. An underlay is a primer coat that allows color(s) to appear as they should. Most garments require an underlay.
- No screen charges on re-orders
- Color change charge (required with multi-color designs): \$30 per color, per logo. Minimum 12 pieces.

HEAT TRANSFER (DIRECT-TO-FILM) PRICES				
Size (sq. inch)	QTY 24-47	QTY 48-96	QTY 97-299	QTY 300+
up to 5 sq. in	\$3.75	\$3.25	\$3.00	\$2.75
6 sq. to 16 sq. in	\$4.00	\$3.75	\$3.50	\$3.25
17 sq. to 25 sq. in	\$4.50	\$4.25	\$4.00	\$3.75
26 sq. to 114 sq. in	\$6.75	\$6.25	\$5.75	\$5.25

- 3m reflective -add 25% to normal run charge
- Minimum order is 24 pieces. Order less than 24 pieces are subject to \$50 less-than-minimum fee per location, plus \$8.95 each
- Set up charge \$15, Fee will be waived for orders of 36 units or more

EMBROIDED AND FAUX LEATHER PATCHES PRICES

EMBROIDERED PATHCES					
Size (sq. inch)	QTY 24-47	QTY 48-96	QTY 97-199	QTY 200-299	QTY 300+
2 inches (2x2)	\$5.25	\$5.00	\$4.50	\$4.25	\$4.00
4 inches (4x4)	\$9.25	\$8.75	\$8.00	\$7.25	\$6.50

Additional \$75 Setup fee. For orders greater than 72 pieces, fee will be waived

FAUX LEATHER PATCHES				
Size (sq. inch)	QTY 24-47	QTY 48-96	QTY 97-249	QTY 250+
2 inches (2x2)	\$4.75	\$4.25	\$3.75	\$3.50
4 inches (4x4)	\$6.50	\$6.00	\$5.50	\$5.00

Additional \$50 Setup fee. For orders greater than 72 pieces, fee will be waived

- Minimum order is 24 pieces.
- Proof Production will take 3-5 days after order submission
- Please allow 12-17 days production time after proof approval
- We also offer stitch print patches, genuine leather patches, PVC emblems, and sublimated patches, please contact Art Department for quote