

## YOUR ONE-STOP DECORATION SOLUTION

- The styles you love with the service you deserve
- One point of contact, one invoice, and one shipment
  - Low minimums and free virtuals

## THE **CHARLES RIVER APPAREL** ADVANTAGE





Choose from hundreds of rich color threads for a versatile, classic, and high-end appearance.





Bring your vision to life with our PerfectSeal technology. Reflective and sparkly options also available.





Impress with state-of-the-art inks and methods. Even print on select rainwear fabrics.





Elevate your products with detailed patches. Choose from a range of materials, such as leather, PVC, and woven.

## **END COLUMN PRICING LEVELS**

THE MORE YOU BUY, THE GREATER THE BENEFITS!

Pricing levels are based on annual cumulative units purchased over a calendar year

COLUMN PRICING BENEFITS	BRONZE (1-199 UNITS)	SILVER (200-499 UNITS)	GOLD (500+ UNITS)		
Free Shipping Benefits Online Only	24 pieces	18 pieces	12 pieces		
Handling Fee	\$4.95	\$4.95	\$4.95		
Samples	30% off on 40% off on up to 16 pieces up to 24 pieces		50% off on up to 40 pieces		
WE'VE SIMPLIFIED OUR UPCHARGES: 2XL \$1   3XL \$2   4XL \$3   5XL \$4   6XL \$5					
Self-Promo	30% off decoration and apparel	40% off decoration and apparel	50% off decoration and apparel		
Spec Samples (embroidery up to 10K stitches)	\$60 without, \$85 with digitizing	\$50 without, \$75 with digitizing	\$40 without, \$60 with digitizing		
Spec Samples (screen print up to 2 colors)	\$60	\$50	\$40		
Spec Samples (heat transfer up to 6 sq. in)	\$60	\$50	\$40		

SPEC SAMPLE POLICY: SPEC FEES CREDITED BACK WITH AN ORDER OF 36 PIECES OR MORE AS A RESULT OF THE SPEC SAMPLE

UPDATED SHIPPING RATES FOR SAMPLE ORDERS			
Units	Flat Rate Shipping		
1-5	\$5.00		
6-11	\$10.00		
12+	Standard Shipping		

For more information, contact your sales rep or customer service at 1-800-225-0550 EXT 1 or custserv@charlesriverapparel.com

EMBROIDERY UNITS				
STITCH COUNT	QTY 12 - 96	QTY 97-299	QTY 300-599	QTY 600+
7000	\$3.70	\$3.30	\$3.00	
8000	\$4.00	\$3.60	\$3.30	
9000	\$4.30	\$3.90	\$3.60	
10000	\$4.60	\$4.20	\$3.90	
11000	\$4.90	\$4.50	\$4.20	CALL
12000	\$5.20	\$4.80	\$4.50	FOR QUOTE
13000	\$5.50	\$5.10	\$4.80	
14000	\$5.80	\$5.40	\$5.10	
15000	\$6.10	\$5.70	\$5.40	
Additional 1,000 Stitches	\$0.30	\$0.30	\$0.30	

Orders of less than 12 pieces are subject to a \$50 less than minimum fee per location, plus \$8.95 each (up to 7,000 stitches)

DIGITIZING SERVICES: Orders less than 36 pieces:

- Up to 30,000 stitches is \$8.00 per thousand stitches
- Over 30,000 stitches, please call for quote
  Free digitizing on orders of 36 pieces or more
- No tape charges on reorders
  A \$15 fee will be added for each thread color change request

Embroidery Personalization Pricing - No Digitizing/Tape Charge			
Quantities are per logo - name/title/individual	All Quantities		
Personalization: One word or number only (such as first name)	\$4.75 each		
Personalization: One additional word	\$1.00 each		

SCREEN PRINT PRICES						
QTY per location, per color	Screen Charges	QTY 12-35	QTY 36-96	QTY 97-299	QTY 300-599	QTY 600+
1 COLOR	\$25.00	\$2.90	\$2.60	\$2.45	\$1.85	CALL
2 COLOR	\$50.00	\$4.40	\$3.90	\$3.65	\$2.95	FOR
3 COLOR	\$75.00	\$5.90	\$5.20	\$4.85	\$4.05	QUOTE

- Orders of less than 12 pieces are subject to a \$50 less-than-minimum fee, plus screen charges of \$25 new or reorder. \$8.95 for each imprint - one color only
- Underlay \$0.30 per location. When printing light colors on dark garments an underlay is needed. An underlay is a primer coat that allows color(s) to appear as they should. Most garments require an underlay.
- No screen charges on re-orders
- Color change charge (required with multi-color designs): \$30 per color, per logo. Minimum 12 pieces.

HEAT TRANSFER PRICES					
Size (sq. in)	QTY 24-299	QTY 300-1000	QTY 1000+		
6	\$3.25	\$2.75	\$2.50		
7	\$3.50	\$3.00	\$2.75		
8	\$3.75	\$3.25	\$3.00		
9	\$4.00	\$3.50	\$3.25		
10	\$4.25	\$3.75	\$3.50		
11	\$4.50	\$4.00	\$3.75		
12	\$4.75	\$4.25	\$4.00		

- 3M™ Reflective add 25% to normal run charge
- Minimum order is 24 pieces. Orders less than 24 pieces are subject to a \$50 less-than-minimum fee per location, plus \$8.95 each (up to 6 inches)
- Set-up charge \$15, no set-up charge for orders of 36 pieces or more
- Offered on nylon, microfiber, polyester, polyknit, waterproof, and sweatshirt fabrics

## **HEAT TRANSFER PATCH/EMBLEM PRICES**

- Options include: embroidered patches, leather patches, print stitch patches, PVC emblems, sublimated patches, woven patches, and 3D embroidered patches.
- Minimum order is 24 pieces
- Set-up charge \$50, not setup charge for orders of 100 pieces or more
- Price varies dependent upon option(s) selected. Please contact Art Department for a quote.
- Please allow 12-17 business days for production time after proof approval.