## CHARLES RIVER

A P P A R E Lं

# YOUR ONE-STOP DECORATION SOLUTION 

- The styles you love with the service you deserve
- One point of contact, one invoice, and one shipment
- Low minimums and free virtuals


## THE CHARLES RIVER APPAREL ADVANTAGE



## EMBROIDERY

Choose from hundreds of rich color threads for a versatile, classic, and high-end appearance.


## SCREEN PRINTING

Impress with state-of-the-art inks and methods. Even print on select rainwear fabrics.


## HEAT TRANSFER

Bring your vision to life with our PerfectSeal technology. Reflective and sparkly options also available.

$\stackrel{\text { NeW }}{ }$
HEAT TRANSFER PATCH
Elevate your products with detailed patches. Choose from a range of materials, such as leather, PVC, and woven.

## END COLUMN PRICING LEVELS

THE MORE YOU BUY, THE GREATER THE BENEFITS!

| Pricing levels are based on annual cumulative units purchased over a calendar year |  |  |  |
| :---: | :---: | :---: | :---: |
| COLUMN PRICING BENEFITS | BRONZE (1-199 UNITS) | SILVER <br> (200-499 UNITS) | $\begin{aligned} & \text { GOLD } \\ & (500+\text { UNITS }) \end{aligned}$ |
| Free Shipping Benefits Online Only | 24 pieces | 18 pieces | 12 pieces |
| Handling Fee | \$4.95 | \$4.95 | \$4.95 |
| Samples | $30 \%$ off on up to 16 pieces | $40 \%$ off on up to 24 pieces | $50 \%$ off on up to 40 pieces |
| WE'VE SIMPLIFIED OUR UPCHARGES: 2XL \$1 \| 3XL \$2 | 4XL \$3 | 5XL \$4 | 6XL \$5 |  |  |  |
| Self-Promo | $30 \%$ off decoration and apparel | $40 \%$ off decoration and apparel | $50 \%$ off decoration and apparel |
| Spec Samples (embroidery up to 10K stitches) | $\$ 60$ without, $\$ 85$ with digitizing | \$50 without, $\$ 75$ with digitizing | $\$ 40$ without, $\$ 60$ with digitizing |
| Spec Samples (screen print up to 2 colors) | \$60 | \$50 | \$40 |
| Spec Samples (heat transfer up to 6 sq. in) | \$60 | \$50 | \$40 |
| SPEC SAMPLE POLICY: SPEC FEES CREDITED BACK WITH <br> AN ORDER OF 36 PIECES OR MORE AS A RESULT OF THE SPEC SAMPLE |  |  |  |

UPDATED SHIPPING RATES FOR SAMPLE ORDERS

| Units | Flat Rate Shipping |
| :---: | :---: |
| $1-5$ | $\$ 5.00$ |
| $6-11$ | $\$ 10.00$ |
| $12+$ | Standard Shipping |

For more information, contact your sales rep or customer service at 1-800-225-0550 EXT 1 or custserv@charlesriverapparel.com

| EMBROIDERY UNITS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| STITCH COUNT | QTY 12-96 | QTY 97-299 | QTY 300-599 | QTY 600+ |
| 7000 | \$3.70 | \$3.30 | \$3.00 | CALL FOR QUOTE |
| 8000 | \$4.00 | \$3.60 | \$3.30 |  |
| 9000 | \$4.30 | \$3.90 | \$3.60 |  |
| 10000 | \$4.60 | \$4.20 | \$3.90 |  |
| 11000 | \$4.90 | \$4.50 | \$4.20 |  |
| 12000 | \$5.20 | \$4.80 | \$4.50 |  |
| 13000 | \$5.50 | \$5.10 | \$4.80 |  |
| 14000 | \$5.80 | \$5.40 | \$5.10 |  |
| 15000 | \$6.10 | \$5.70 | \$5.40 |  |
| Additional 1,000 Stitches | \$0.30 | \$0.30 | \$0.30 |  |
| Orders of less than 12 pieces are subject to a $\$ 50$ less than minim <br> DIGITIZING SERVICES: Orders less than 36 pieces: <br> - Up to 30,000 stitches is $\$ 8.00$ per thousand stitches <br> - Over 30,000 stitches, please call for quote <br> - Free digitizing on orders of 36 pieces or more <br> - No tape charges on reorders <br> - A $\$ 15$ fee will be added for each thread color change request |  |  |  |  |
| Embroidery Personalization Pricing - No Digitizing/Tape Charge |  |  |  |  |
| Quantities are per logo - name/tite/individual |  | All Quantities |  |  |
| Personalization: One word or number only (such as first name) |  | \$4.75 each |  |  |
| Personalization: One additional word |  | \$1.00 each |  |  |

SCREEN PRINT PRICES

| QTY per location, per color | Screen Charges | QTY 12-35 | QTY 36-96 | QTY 97-299 | QTY 300-599 | QTY 600+ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 COLOR | $\$ 25.00$ | $\$ 2.90$ | $\$ 2.60$ | $\$ 2.45$ | $\$ 1.85$ | CALL |
| 2 COLOR | $\$ 50.00$ | $\$ 4.40$ | $\$ 3.90$ | $\$ 3.65$ | $\$ 2.95$ | FOR |
| 3 COLOR | $\$ 75.00$ | $\$ 5.90$ | $\$ 5.20$ | $\$ 4.85$ | $\$ 4.05$ | QUOTE |

- Orders of less than 12 pieces are subject to a $\$ 50$ less-than-minimum fee, plus screen charges of $\$ 25$ - new or reorder. $\$ 8.95$ for each imprint - one color only
- Underlay $\$ 0.30$ per location. When printing light colors on dark garments an underlay is needed. An underlay is a primer coat that allows color(s) to appear as they should. Most garments require an underlay.
- No screen charges on re-orders
- Color change charge (required with multi-color designs): $\$ 30$ per color, per logo. Minimum 12 pieces.

\left.| HEAT TRANSFER PRICES |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :---: | :---: |
|  | Size (sq. in) | QTY 24-299 | QTY 300-1000 |  |  |$\right]$| QTY 1000+ |
| :--- |
| 6 |
| 7 |

- $3 M^{\top M}$ Reflective - add $25 \%$ to normal run charge
- Minimum order is 24 pieces. Orders less than 24 pieces are subject to a $\$ 50$ less-than-minimum fee per location, plus $\$ 8.95$ each (up to 6 inches)
- Set-up charge - \$15, no set-up charge for orders of 36 pieces or more
- Offered on nylon, microfiber, polyester, polyknit, waterproof, and sweatshirt fabrics


## HEAT TRANSFER PATCH/EMBLEM PRICES

- Options include: embroidered patches, leather patches, print stitch patches, PVC emblems, sublimated patches, woven patches, and 3D embroidered patches.
- Minimum order is 24 pieces
- Set-up charge - $\$ 50$, not setup charge for orders of 100 pieces or more
- Price varies dependent upon option(s) selected. Please contact Art Department for a quote.
- Please allow 12-17 business days for production time after proof approval.

